Spire Solutions Invests in Cyber Security Technology Research

Information security solutions and services provider partners with Gartner to bring global cyber security practices to the Middle East

Dubai - Mar 07, 2018: <p>In line with plans to scale up its presence in the region, value-added distributor Spire Solutions has just inked an agreement with leading research and advisory firm Gartner. The service agreement, signed by the two companies at the Gartner Symposium/ITxpo, will allow Spire Solutions to tap into Gartner's unparalleled expertise and bring global cyber security practices to the Middle East.</p>

<p>Sanjeev Walia, CEO of Spire Solutions, described this agreement as another significant milestone for the company as it steps into its second decade of providing information security solutions and services to the region.</p>

<p>'We will leverage this partnership and Gartner's global insights to strengthen our offerings to the channel and our customers. We are certain that Gartner's body of knowledge will prove fundamental in assisting local organisations in building a cohesive and effective security environment,' noted Walia.</p>

<p>Spire Solutions provides key technologies such as threat exposure management, end-point detection and response (EDR) and threat hunting, and business risk intelligence (BRI) to the region's organisations. The value-added distributor is now planning to expand its operations in KSA, while improving its standing in the UAE, and securing a larger market share in Oman, Kuwait and Bahrain.</p>

<p>'Our presence and our team is growing in line with the rising demand for capable, efficient cyber security solutions in the region. We believe that given this promising trajectory, we can increase our engagement by the end of 2018, and are investing in technology and market research to better align our solutions and services to the region's needs,' added Walia.</p>

<p>Gartner, in a report issued last year, predicted that spending on information security alone in the Middle East and North Africa (MENA) region would reach USD 1.8 billion by the close of 2017, an 11 per cent increase from 2016. Additionally, experts from the company noted that security services would continue to be the fastest growing segment through 2018, driven by increasing awareness of threats.</p>

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About Spire Solutions:
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Spire Solutions is a regional leader in information security solutions and services with exclusive distribution agreements with the world's best-known security solution vendors. Driven by a strong dedication to customer success,

Spire Solutions has come to be acknowledged as the preferred security partner in the region.

For media enquiries, please contact:
Frances Manabat
Office: +971 (4) 447 2501
E-mail: frances@tcf-me.com

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